


VPM's B. N. Bandodkar College of Science (Autonomous), Thane

Name of activity	Herbal Perfume Sales to develop entrepreneurship skills
Objectives of the activity (maximum 40 words)	<ol style="list-style-type: none"> 1. To develop entrepreneurial skills by producing and selling herbal perfumes at a small scale. 2. To analyze market response and gain experience in marketing and sales within a local community. 3. To teach students to earn profit through a small scale business model and understand basic economic aspects of entrepreneurship.
Organizing department/s	Department of Biochemistry
Collaborative institute	-
Date (DD / MM / YYYY)	2/9/2024 to 27/02/2025
Venue	Biochemistry Lab
Mode (Online/Offline/ Hybrid)	Offline
Details of Resource Person/ Speaker	-
Key Participants	T.Y.BSc Biochemistry Students
Remarkable outcomes / key take away messages (max. three)	<ul style="list-style-type: none"> • Students analyzed market response and gained experience in marketing and sales within a local community. • The activity enabled students to earn a profit through a student-level business model while gaining an understanding of basic economic principles of entrepreneurship. • The activity enhanced students' entrepreneurial skills through the small-scale production and sale of herbal perfumes.
Details of Teachers participants	M 0 F 1 T 1
Details of Student participants	M 13 F 34 T 47
Outsiders	-
In-house	47
Additional information	Students earned a profit of ₹3000/-
Name of Co-ordinator	Ms. Sayali Daptardar
Geotagged photo	

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Flyer/ Notice

Divine Perfume



Herbal Perfumes

"A scent as divine as your touch, as beautiful as your presence."
Embrace the softness of timeless femininity.



Natural perfumes infused with rich aroma of exotic flowers.
Butterfly pea flower

Ingredients :-
Butterfly pea Flower extracts,
Glycerin, Essential oils, Fixed oil (sweet Almond oil), Sandalwood (fixative), Alcohol.

- > Butterflypea flower herbal perfume - ₹50/-
- > Champa flower herbal perfume - ₹40/-
- > Rose flower herbal perfume - ₹40/-
- > Lemongrass herbal perfume - ₹40/-

Regards
Nishtha Desai
Janhavi Yadav
Yashvi Singh

Mfg date: 02/25 | Expire date: 02/26 | Net volume: 5ml

Caution: Harmful if taken internally.

Department of Biochemistry

Contact
+91 85915 71030

Attendance

Date	Name	Varient	Contact	Payment
02/09/2025	Shalini Modif	1-R	8591596386	40
02/09/2025	Sawastika K.	1-R,L,C	8976509127	120
02/09/2025	Alwin Isarel	1-R,L,C,B	7304249957	190
02/10/2025	Arti ma'am	1-R	9323279838	50
02/10/2025	Yagya bhandari	1-C	9920231342	40
02/10/2025	Renita gabriel	1-C,L	9867682116	80
02/10/2025	Disha Yadav	1-R,L	7654790121	80
02/10/2025	Shravani Yadav	1-C	8975559366	40
02/10/2025	Kavya	1-R	9324643030	40
02/10/2025	Sayali ma'am	1-C	8655279055	20
02/11/2025	Ashish koli	1-R,L,C,B	9987865102	170
02/12/2025	Sachiv pandey	1-R,L,C,B	9028767602	170
02/12/2025	Shruti patil	1-C,R	8698349030	80
02/12/2025	Utkarsh	2-C,R	9326383792	160
02/12/2025	Komal Shukla	1-B	9870646416	50
02/12/2025	Ashwini Tilak	1-B	8876543295	50
02/12/2025	Faizan sayyed	1-L	9819047053	40
02/12/2025	Ashwini Kore	1-B,C	7977354251	90
02/12/2025	Mamta ma'am	1-C	9654710742	40
13/2/2025	Shrushti pawar	3-C	9870180664	120
14/2/2025	Nikita niklee	1-C	7798869712	40
14/2/2025	Sakshi dandekar	1-R	9723126780	40
17/2/2025	Shravani dhendi	1-R	8872469087	40
17/2/2025	Chenta Sharma	1-B	7789654239	50
17/2/2025	Komal kamble	1-B	8756349801	50
17/2/2025	Anushka kulkarni	1-B	9786530987	50
22/2/2025	Nupur Sir	1-R,C	8828447457	80
22/2/2025	Priyanka ma'am	1-R,C	7900137380	80
22/2/2025	Devangi ma'am	1-R,C	9930237957	80
22/2/2025	Supriya ma'am	1-R,C	8754285641	80
22/2/2025	Rupali ma'am	1-C	9699973926	40
22/2/2025	Ramchandra shinde	1-B	7891346728	50
22/2/2025	Shankar sawant	1-R	9087245673	40
22/2/2025	Swati Rane	1-C	9137929634	40
23/2/2025	Prajakta ma'am	1-B	9947525968	50
23/2/2025	Soham patole	1-R	9356781257	40
25/2/2025	Richa Upadya	1-R	7819432145	40
25/2/2025	Sahil patil	1-R	8452090370	40
25/2/2025	Anushka shinde	1-C	9372955882	40
25/2/2025	Ashish Yadav	1-B,C	9820365694	80
25/2/2025	Shruti patil	1-R	8698349030	40
26/2/2025	Shreth darji	1-C	8549186392	40
26/2/2025	Pritashree	1-C	9780124467	40
26/2/2025	Shekhar	1-B	9234567123	50
27/2/2025	Sonali Valmi	1-C	9067849230	40
27/2/2025	Siya patil	1-C,R	8591221201	80
27/2/2025	Sieana Kinny	1-R	9819674384	40
total= 3500				

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Feedback analysis

